



NEAS CAPACITY & SUPPLY CHAIN VALUE FOR U.S. BUSINESSES

Suzanne Paquin, President and CEO, The NEAS Group

CanArctic Virtual Conference & Procurement Outlook - Mining, Construction and Energy
Opportunities in Nunavut & Quebec's North, September 15, 2021

NEAS GROUP

Nunavut Eastern Arctic Shipping Inc., Nunavik Eastern Arctic Shipping Inc., NEAS Inc.



CanArctic Conference and Procurement Outlook

NEAS:
Reliable
Ready
For You

- **Thank You!**
- **About NEAS - who we are, what we do**
- **NEAS Cargo Service Center and Marine Terminal at Bécancour**
- **Plan with NEAS for Summer Sealift success**
- **Moving Forward Together**



ABOUT NEAS: Good Governance



The NEAS Group is a joint venture between Makivik Corporation and Transport Nanuk Inc., owned by Logistec Corporation and The North West Company, both publicly traded on the TSX.



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Makivik Corporation Société Makivik



LOGISTEC





THE NEAS GROUP

Reliable. Ready. For You.

- **Remote Arctic:** Local community engagement, part of local summer sealift tradition; Inuit training, employment and promotion, management, board and profitable ownership.
- **Success:** based in talent retention and recruitment, vessel re-fleeting, innovations in cargo handling and warehousing, administrative and customer service excellence, good governance and corporate values in action.
- **Our Values:** People. Community. Service.



REGISTERED INUIT FIRM

- Nunavut Eastern Arctic Shipping is an “Inuit Firm” registered business on the Nunavut Tunngavik Inc. (NTI) Article 24 maintained list under the Nunavut Agreement, and complies with the legal requirements to carry on business in the Nunavut Settlement Area, including 51% Inuit ownership
- Nunavik Eastern Arctic Shipping is a “Nunavik Inuit Enterprise (NIE)” and complies with the requirements in the Nunavik (Northern Quebec) Region.
- As an Inuit Firm and NIE, NEAS benefits from preferential bid adjustments in government contracting and subcontracting, agreements with the Department of National Defense (e.g., DEW-line site clean up), part of local economic impact agreements.



Inuit Training, Employment, Local Engagement

- Sustainable local Inuit social and economic development is in our mandate
- Inuit shareholders, representation on board, management, investments in vessels
- Training programs, employment of local Inuit on vessels, promotion opportunities
- NEAS is an employer of choice





Eastern & Western Arctic Sealift & Packaging

- Nunavik, Quebec
- Nunavut: Qikiqtaaluk, Kivalliq, Kitikmeot Regions
- Port of Churchill, MB
- Navigate Northwest Passage

Customers:

- Individuals, families, communities, local stores, businesses, construction, mining projects, governments, research, defence and other





MAJOR ASSETS: Modern Fleet of Canadian Flag Vessels





NEAS Bécancour: Essential Sealift Planning for CanArctic Success

- Located in Quebec
“economic innovation zone”
- Multimodal entry, including
USA





NEAS Bécancour: Canada's Arctic Gateway



NEAS Bécancour Cargo Service Center



NEAS Bécancour Marine Terminal



NEAS expanded warehousing and heated storage facilities



Main warehouse storage area



Heated storage area for temperature sensitive cargo



Expanding Cargo Laydown Areas





NEAS CAPACITY

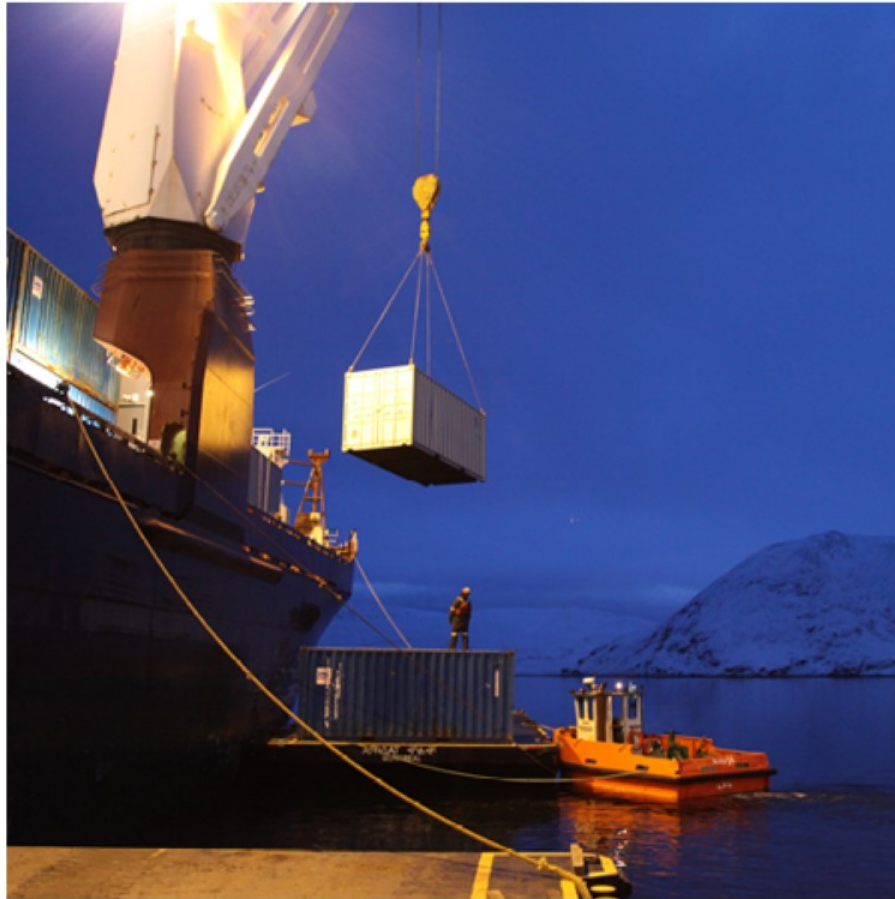
Investments in tugs, barges, heavy lift, mobile offices, lighting, devices, hr, for safe and efficient local discharge





NEAS

Lightering Operation





NEAS

Sustainable Summer Sealift Planning

- Theatre of Operation:
 - **Highly regulated** industry: capital, vessels, labour, safety, security, environment, climate, sea, land, ports, occasional work areas, local, regional, domestic, international obligations
 - **Extremes:** geography, environments, weather, ice, climate, social and economic disparities, information, risk management
- NEAS operational excellence key to environmental success
- Safety first, on land and at sea: employees, customers, public





SPECIALIZED CARGOES

module units, generators, electronics, computers, telecommunications, vehicles, defence





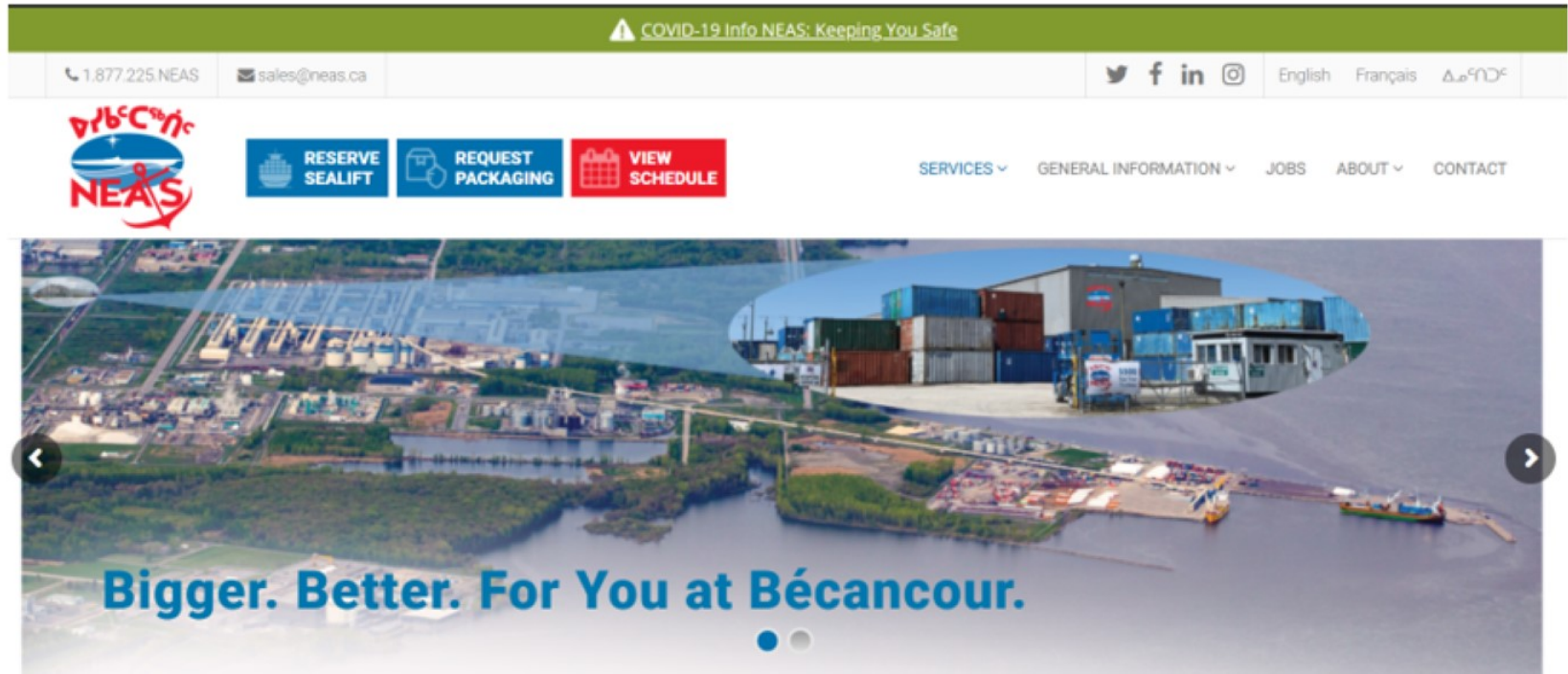
NEAS CAPACITY

Available Vessels





Summer Sealift with a Click



View NEAS.ca regularly and stay current on cargo delivery and sailing schedules, vessel tracking, reserve sealift and request packaging and more.



NEAS CAPACITY

- Human resources, certifications, accreditations
- Fleet renewal strategy
- Investments in lightering capacity for safe discharge and pickup
- Upgrades in information management, cargo barcoding systems, electronic infrastructure, enhanced customer services and reliable experience
- Innovations in cargo handling, packaging, containerization, cargo drop-off and receiving, marshalling, documentation and packaging records, online services
- Expanded warehousing for specialized cargoes
- Secured laydown yards



THANK YOU! MERCI! NAKURMIK!
Let's continue to build capacity, together



Ite'e Pootoogook (1951-2014), Floe Edge, Winter, 2009, Inuit artist E7-788, Cape Dorset / Kinngait, Nunavut. Reproduced under 2020 license with permission of the National Gallery of Canada, Dorset Fine Arts.



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THANK YOU



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