

SEALIFT SUCCESS FOR AMERICA'S BUSINESS AND DEFENSE Suzanne Paquin, President and CEO, The NEAS Group

CanArctic Indigenous Business Mission, Washington, D.C., November 17, 2022

NEAS GROUP

Nunavut Eastern Arctic Shipping Inc., Nunavik Eastern Arctic Shipping Inc., NEAS Inc.





NEAS: Reliable. Ready. For You.

- About NEAS who we are, what we do
- Plan NEAS Summer Sealift Success
- NEAS Cargo Service Center and Marine Terminal at Bécancour, Québec
- Moving Forward Together



ABOUT NEAS: Good Governance, Administrative Excellence



The NEAS Group is a joint venture of Makivik Corporation and Transport Nanuk Inc., owned by Logistec Corporation and The North West Company, both publicly traded on the TSX.











THE NEAS GROUP Reliable. Ready. For You.

- Remote Arctic: part of annual summer sealift tradition; local community engagement, Inuit training, employment, promotion, management, board and profitable ownership.
- Success based in:
 - talent retention and recruitment;
 - innovations in vessel re-fleeting, cargo handling, warehousing;
 - administrative, operational and customer service excellence;
 - good governance and corporate values in action

Our Values:

- People. Community. Service.



INUIT FIRM & INUIT ENTERPRISE

- Nunavut Eastern Arctic Shipping is an "Inuit Firm" registered business on the Nunavut Tunngavik Inc (NTI) Article 24 maintained list under the Nunavut Agreement, and complies with the legal requirements to carry on business in the Nunavut Settlement Area, including 51% Inuit ownership.
- Nunavik Eastern Arctic Shipping is a "Nunavik Inuit Enterprise (NIE)" and complies with requirements in the Nunavik Region (Northern Quebec).
- As an Inuit Firm and Inuit Enterprise, NEAS benefits in local government contracting and subcontracting, defence agreements, and part of local economic impact agreements.



Inuit Training, Employment, Local Engagement

- Inuit shareholders, representation on board, management, investments in vessels
- Inuit social and economic development in mandate
- Training programs, employment of local Inuit on vessels, promotion opportunities
- NEAS is employer of choice









Eastern & Western Arctic Sealift, Containers & Packaging

- Nunavik, Quebec
- Nunavut: Qikiqtaaluk, Kivalliq, Kitikmeot, Iqaluit Region
- Port of Churchill, Manitoba
- Navigate Northwest Passage

Customers:

 Individuals, communities, stores, businesses, construction, mining, governments, research, defence and other





Montreal Administration, and Bécancour Cargo Service Center, Marine Terminals

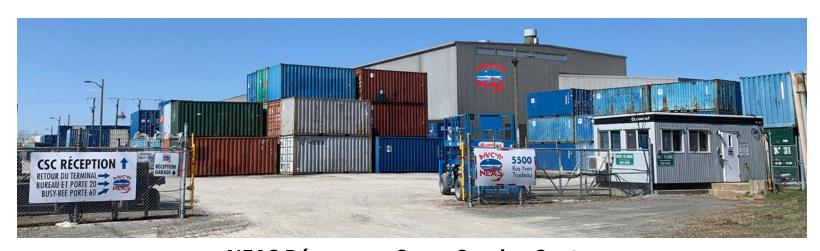
- NEAS Administrative Offices at the Port of Montreal, QC
- Cargo Service Center and Marine Terminals located at the Port of Bécancour, QC
 - Economic innovation zone
 - Multimodal entry from USA







NEAS Bécancour: Canada's Arctic Gateway



NEAS Bécancour Cargo Service Center



NEAS Bécancour Marine Terminal



Expanded Warehousing, Heated Storage, Secure Cargo Laydown Areas



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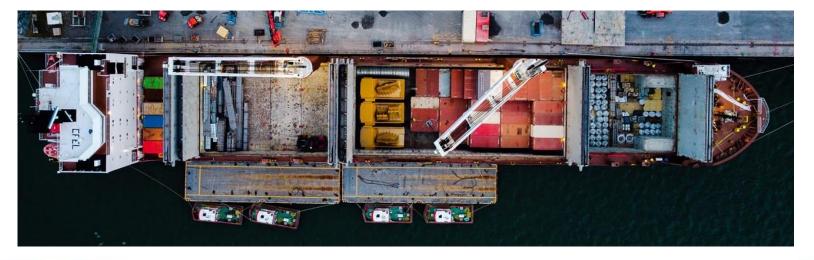
NEAS is Loaded with Capacity





NEAS Sealift Made-to-Order







MAJOR ASSETS: Modern Fleet, Heavy Lift Capacity, Advanced Lightering Operations





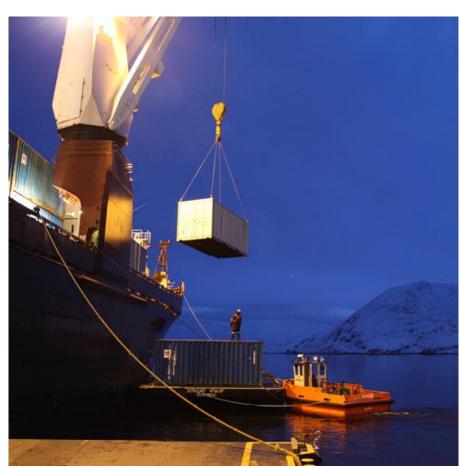








NEAS Lightering Operation









NEAS DELIVERS CAPACITY

Tugs, barges, heavy lift, mobile offices, lighting, devices, hr, for safe and efficient local discharge





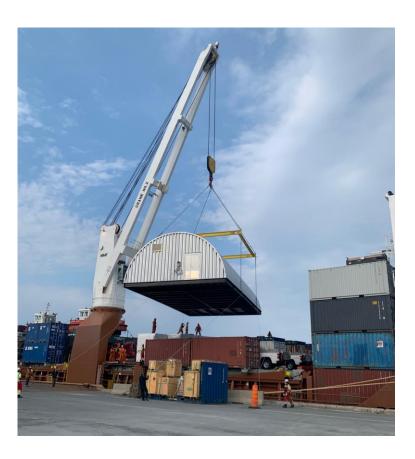






SPECIALIZED CARGOES

module units, vehicles, generators, electronics, computers, telecommunications, defence













ACROSS THE EDGE



Itee Pootoogook (1951-2014), Floe Edge, Winter, 2009, Inuit artist E7-788, Cape Dorset / Kinngait, Nunavut. Reproduced under 2020 license with permission of the National Gallery of Canada, Dorset Fine Arts.



Arctic Sealift 2022







Sustainable Summer Sealift Planning

- Theatre of Operation:
 - Highly regulated industry: capital, vessels, labour, safety, security, environment, climate, sea, land, ports, occasional local work areas, local, regional, domestic, international obligations
 - *Extremes:* geography, environments, weather, ice, climate, social and economic, information, risk management
- NEAS operational excellence key to environmental success
- Safety first, on land and at sea







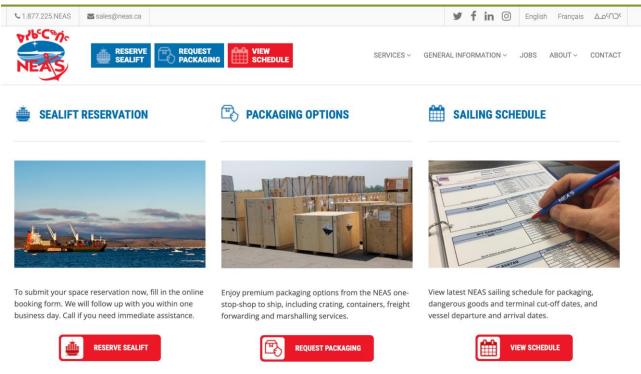
NEAS CAPACITY

- Human resources, certifications, accreditations
- Fleet renewal strategy
- Lightering capacity for safe discharge and pickup
- Upgrades in information management, electronic infrastructure, enhanced customer services and reliable experience
- Innovations in cargo handling, packaging, containerization, cargo drop-off and receiving, marshalling, documentation and packaging records, online services
- Expanded warehousing for specialized cargoes
- Secure laydown yards

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THANK YOU! MERCI! NAKURMIIK! Let's Plan Your Summer Sealift



View NEAS.ca regularly and stay current cargo delivery and sailing schedules, vessel tracking, reserve sealift and request packaging and more.